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## **Quality Associates Launches DocPoint Solutions to Support Employee Collaboration Using Microsoft SharePoint**

*Industry Professional Bob Dickerson Appointed as Vice President*

Fulton, Md. – April 15, 2008 – Quality Associates, Inc., an established provider of services and solutions for document management, imaging and archiving, announced the formation of a new subsidiary called DocPoint Solutions. DocPoint Solutions will provide a full range of consultative services, support and software for electronic content management (ECM), with a specific focus on providing Microsoft SharePoint to organizations that are looking to expand employee collaboration efforts and increase information exchange across the enterprise.

Like its parent company, Quality Associates, DocPoint Solutions is based in Fulton, Maryland and will focus on providing services to government agencies and private companies in regulated industries such as accounting, legal, healthcare and finance. The new company will leverage Quality Associates' standing as a GSA Federal Supply Service (FSS) contract holder.

DocPoint Solutions is lead by Bob Dickerson, who brings to his new role of vice president a successful track record of nearly 20 years in regional and national sales positions with leading suppliers of imaging products and solutions, including value-added resellers (VARs). Prior to joining Quality Associates, Dickerson was the National Sales Manager for Fujitsu Computer Products of America where he oversaw the entire eastern sales force and led the group. In total, Dickerson spent over 10 years at Fujitsu.

Scott Swidersky, Director of Quality Associates' Information Solutions division, serves in the position of principal for DocPoint Solutions. Swidersky said, "Organizations are looking for specific resources, including software and systems, which will help employees collaborate and be

effective – no matter if they are based at one site or a number of geographically dispersed locations. The launch of DocPoint Solutions enables us to use our experience in document management and our deep knowledge of the needs of private organizations and government agencies at the local, state and federal levels. We are extremely excited to be starting a company that is specifically focused on deploying information-sharing solutions across the enterprise.”

Bob Dickerson, Vice President, said, “Quality Associates has long been a respected technology consultancy, provider and a partner for organizations transitioning hard-copy printed information into accessible digital searchable formats and online information archives on the Internet and intranets. As we launch DocPoint Solutions, we will leverage Quality Associates’ experience in the document management sector and its strong track record in delivering custom solutions to meet the specific needs of clients. DocPoint Solutions is ready to provide organizations with solutions that ensure that employees are, literally, on the same page and working as efficiently as possible.”

#### **About DocPoint Solutions, Inc.**

A new subsidiary of Quality Associates Inc., DocPoint Solutions helps organizations gain efficiencies by maximizing collaborative resources required to excel in today’s competitive environments. By combining state-of-the-art solutions with document management expertise and innovative approaches to systems design and integration, DocPoint Solutions strives to ensure that clients attain new levels of effectiveness and productivity. The company is located in the heart of the Washington, D.C. and Baltimore technology corridor in Fulton, Maryland. Visit the company at [www.docpointsolutions.com](http://www.docpointsolutions.com)

#### **About Quality Associates, Inc.**

Quality Associates, Inc. (QAI) offers customized document and knowledge management solutions that enable organizations to maximize productivity by ensuring that information is captured, converted and accessible. As a value-added reseller (VAR) that partners with the industry’s leading electronic content management (ECM) hardware and software providers, QAI offers a wide range of services and solutions that includes scanning and imaging; document and media conversion; storage and electronic archiving; and full systems integration and support with customized training programs. QAI also provides strategic quality assurance consulting and auditing services. QAI’s broad client base includes federal, state and local government agencies; chemical and manufacturing companies; financial, accounting and law firms; and medical

research facilities. For more information, call (800) 488-3547 or visit [www.qualityassociatesinc.com](http://www.qualityassociatesinc.com).

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